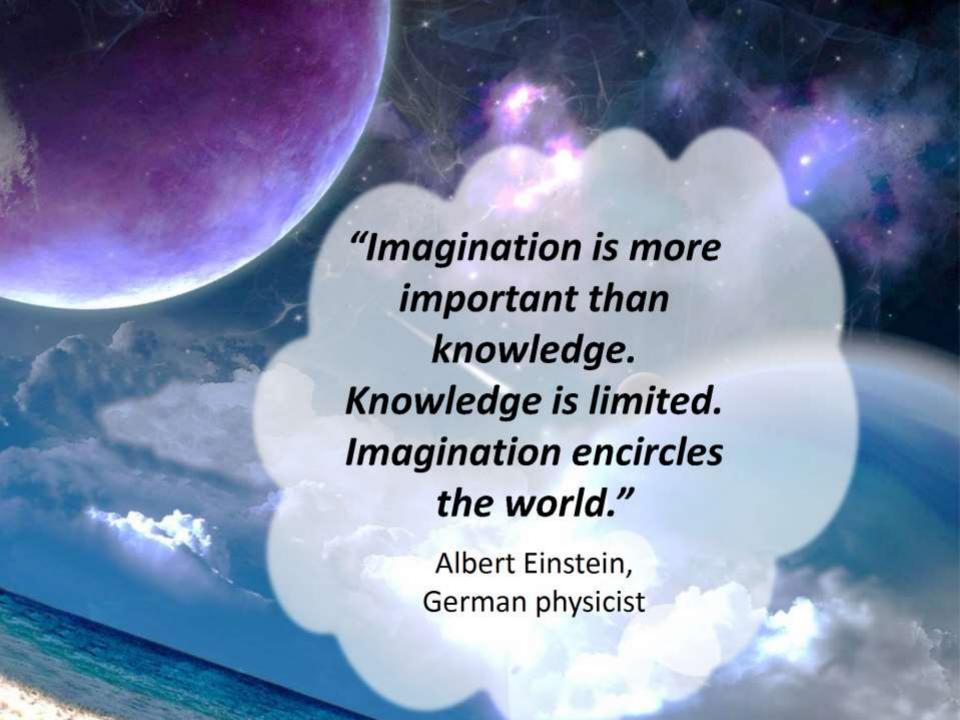


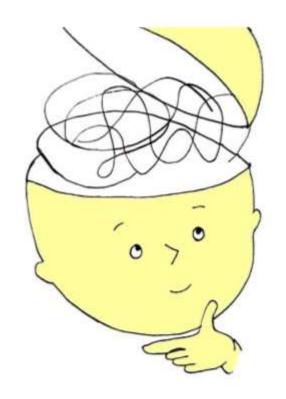


"Millions saw the apple fall, but Newton asked 'why?"

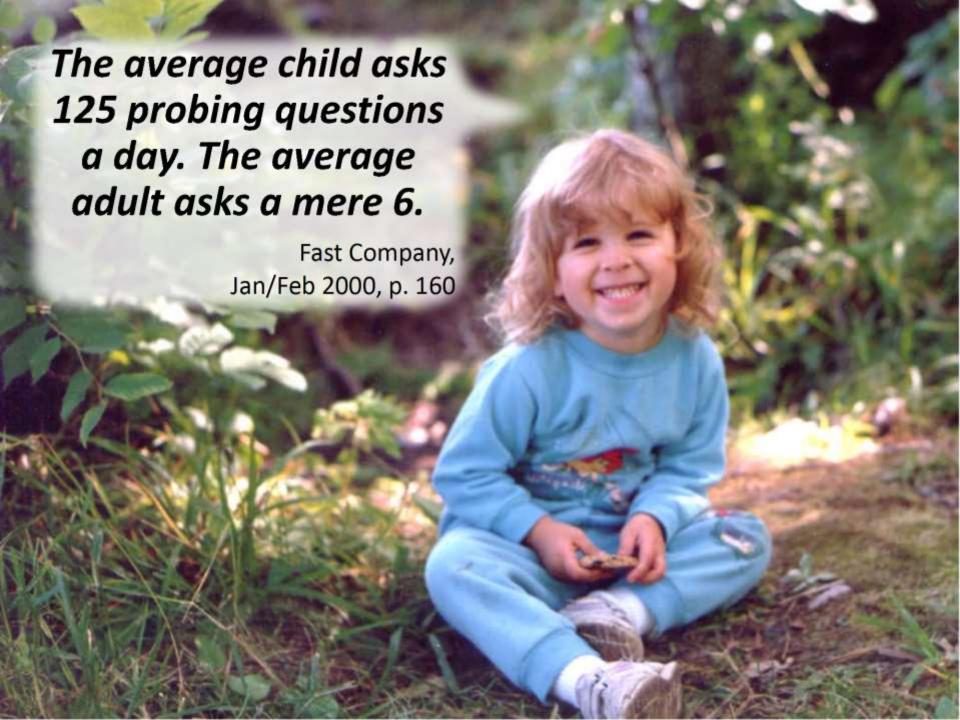
Bernard Baruch
American businessperson and political consultant



"Your brain is the most modifiable part of your whole body, and you can rewire your brain by how you use it every day."



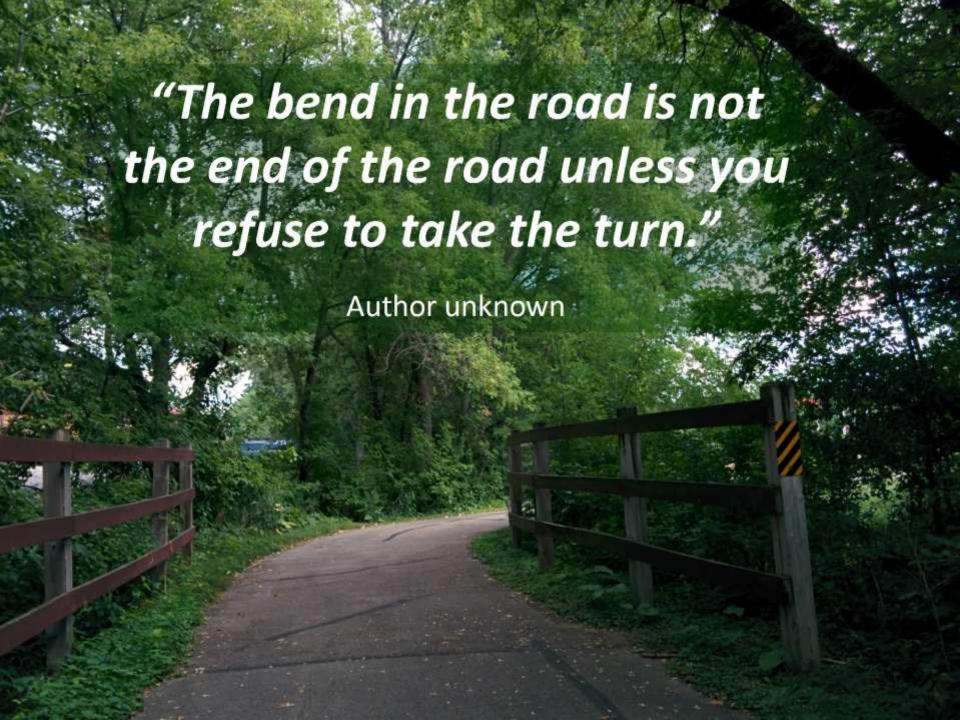
Sandra Bond Chapman, Author, Make Your Brain Smarter





Linus Pauling Nobel Laureate

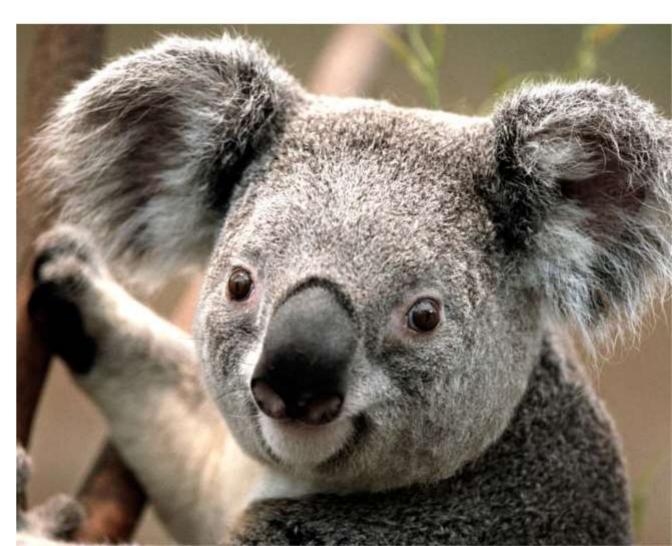
"I am constantly asked by students how I get good ideas. My answer is simple: First, have a lot of ideas. Then, throw away the bad ones."



"It's better to know some of the questions than all of the

answers."

James Thurber
American cartoonist



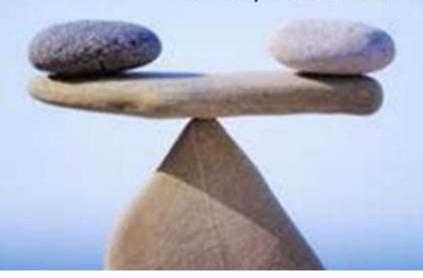
"Creativity wilts without energy renewal."

Linda Gorchels, author

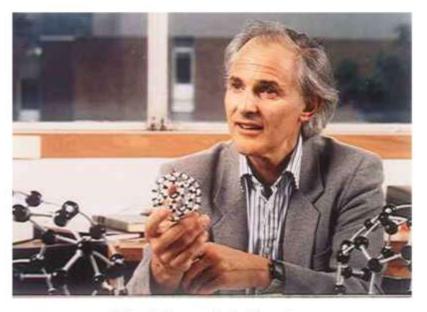


"Everything is a trade-off. The more you focus on details, the more difficult it is to decipher big ideas to take into your brain bank."

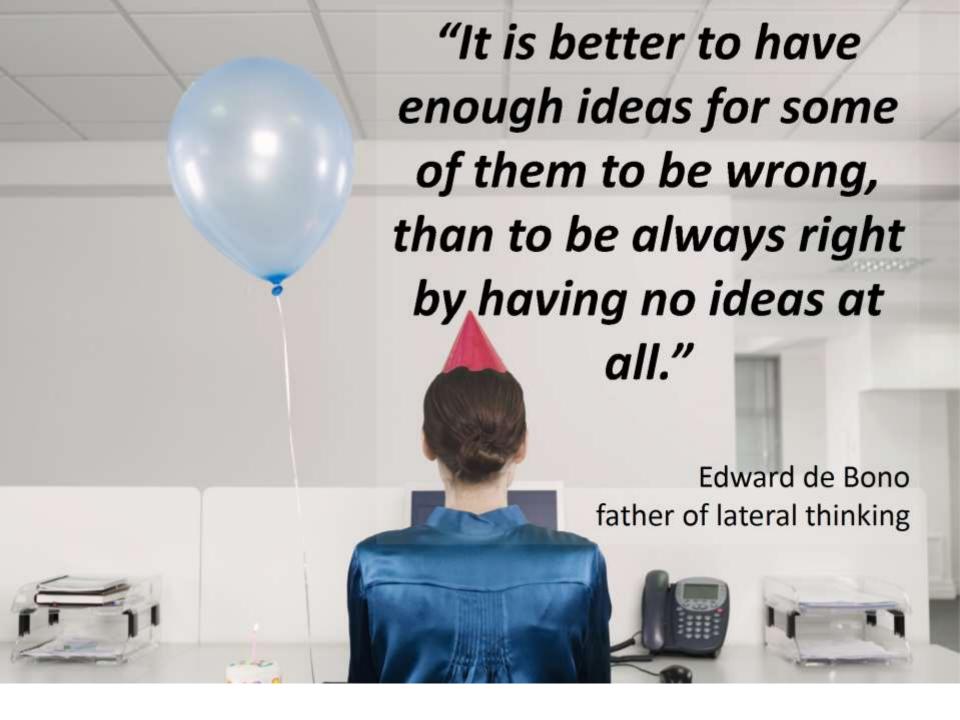
> Sandra Bond Chapman Author, Make Your Brain Smarter



"Nine out of ten of my experiments fail, and that is considered a pretty good record amongst scientists."



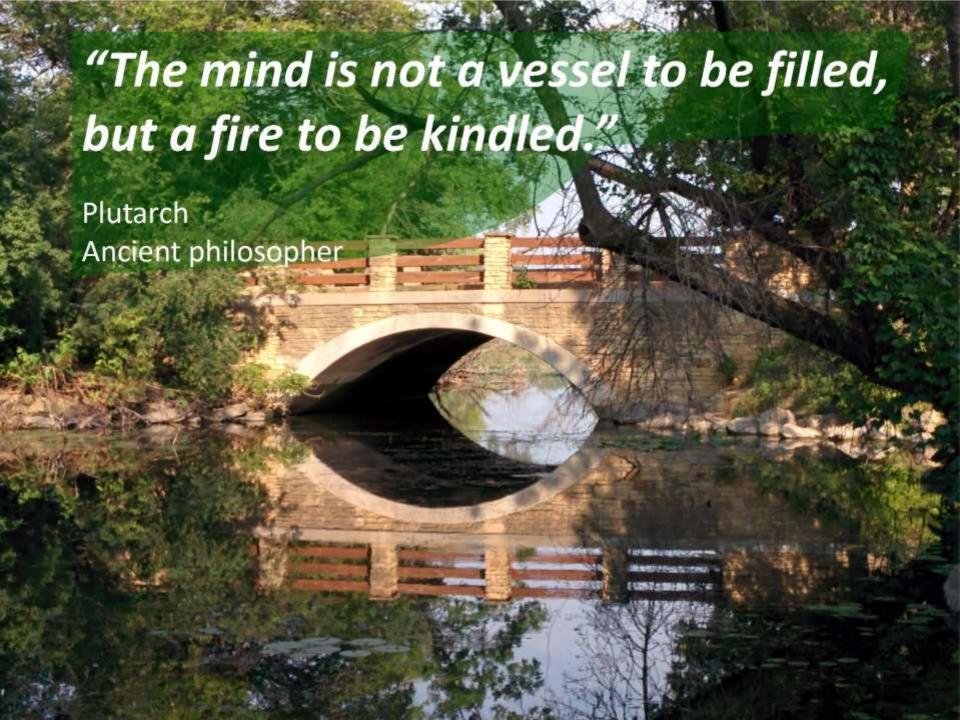
Sir Harold Kroto Nobel Laureate





"Luck is being ready for the chance."

J. Frank Dobie, newspaper columnist



"My interest is in the future because I am going to spend the rest of my life there."

> Charles Kettering, American inventor





"You can't expect to hit the jackpot if you don't put a few nickels in the machine."

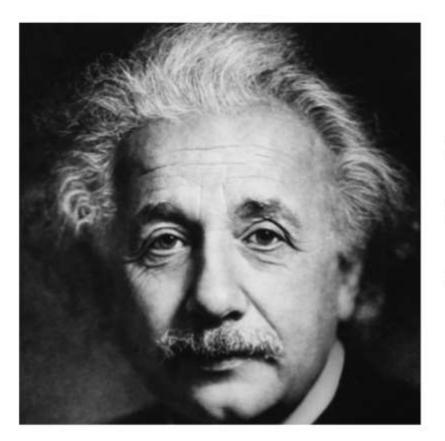


Flip Wilson comedian



Winston Churchill British politician





"It's not that I'm so smart; it's just that I stay with problems longer."

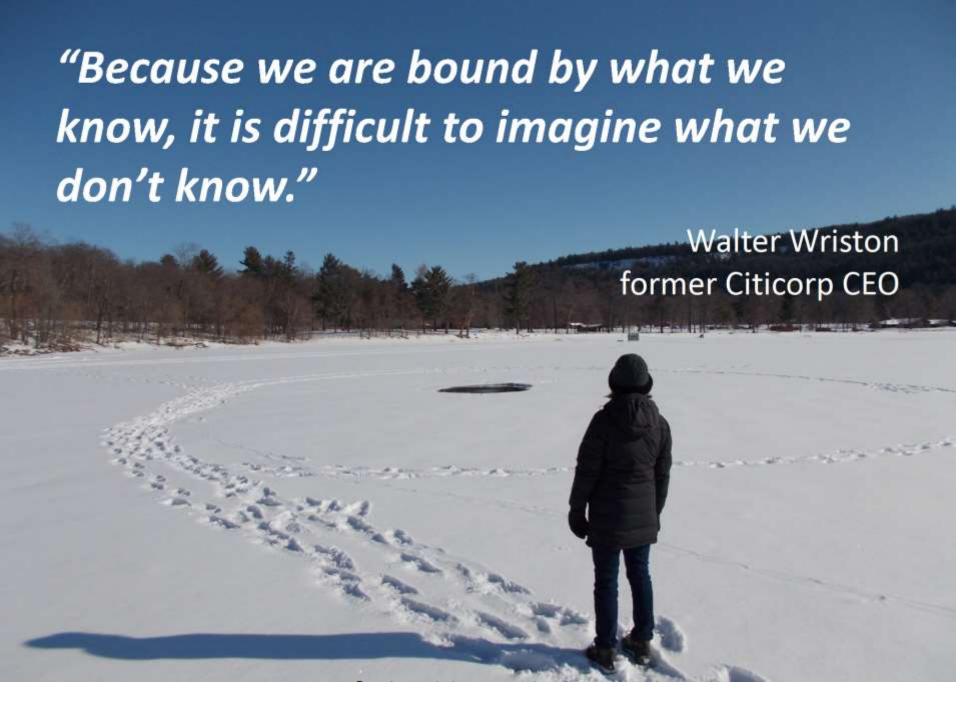
Albert Einstein German physicist "There is a fountain of youth: it is your mind, your talents, the creativity you bring to your life and the lives of people you love. When you learn to tap this source, you will truly have defeated age."

Sophia Loren actress



"If opportunity doesn't knock, build a door."

Milton Berle, American comedian

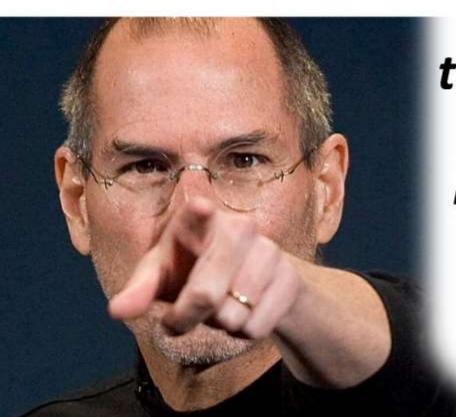


"Curiosity about life in all of its aspects, I think, is still the secret of great creative people."

Leo Burnett advertising executive



Steve Jobs, Apple Founder



"Creativity is just connecting things. When you ask creative people how they did something, they feel a little guilty because they didn't really do it; they just saw something. It seemed obvious to them after a while."

"Failure should be our teacher, not our undertaker. Failure is delay, not defeat. It is a temporary detour; not a dead-end street."

Denis Waitley Motivational speaker









Korczak Ziolkowski Sculptor of Crazy Horse Memorial

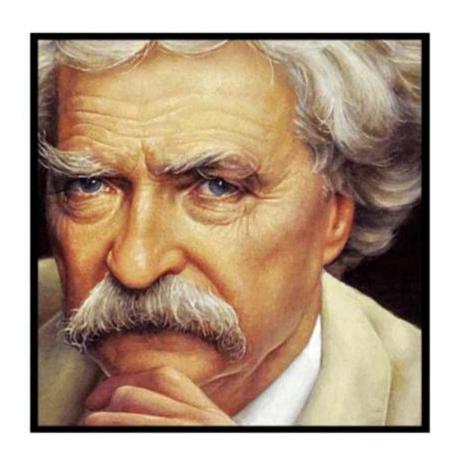


"Great ideas rarely start great; they need to brew for a while."

Linda Gorchels author

"The person with a new idea is a crank – until the idea succeeds."

Mark Twain American author





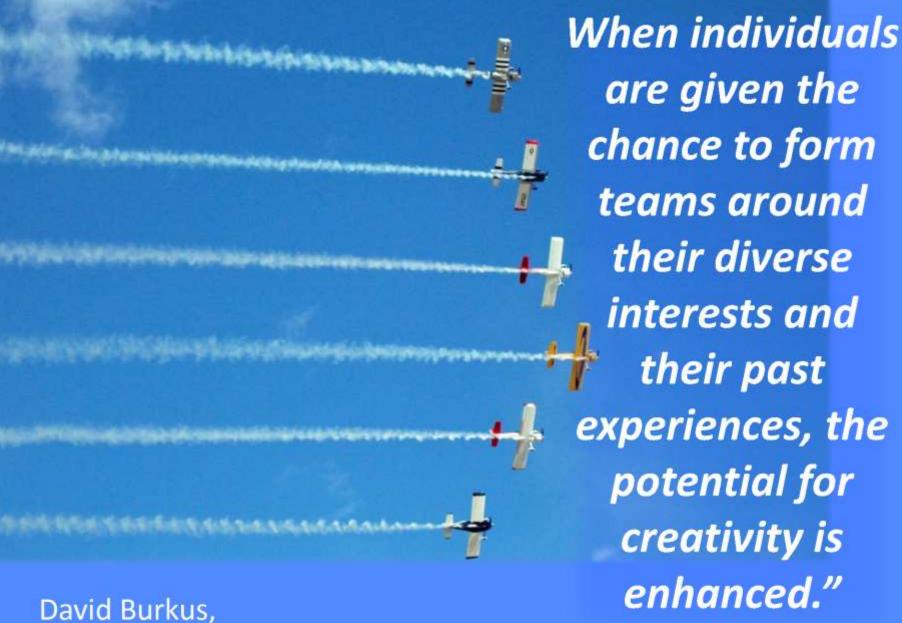
"Shoot for the moon ... even if you miss you'll be among the stars."

Norman Vincent Peale Minister and author



"The young make the mistake of thinking that education can take the place of experience; the old, that experience can take the place of education."

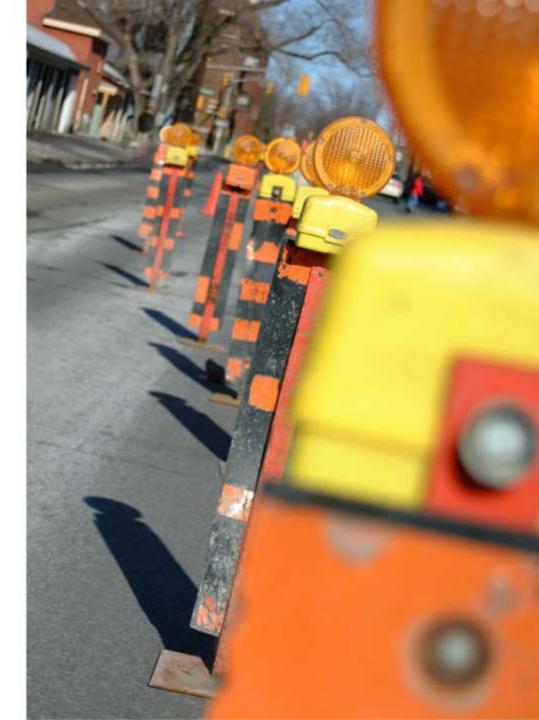
Author unknown



Author, The Myths of Creativity

"The road to success is always under construction."

> Lily Tomlin Actress & comedian







"Learn from the mistakes of others you can never live long enough to make them all yourself. "

Eleanor Roosevelt Former U.S. First lady

"There's no place where success comes before work, except in the dictionary."

Author unknown



"If you really want to do something, you'll find a way; if you don't, you'll find an excuse."

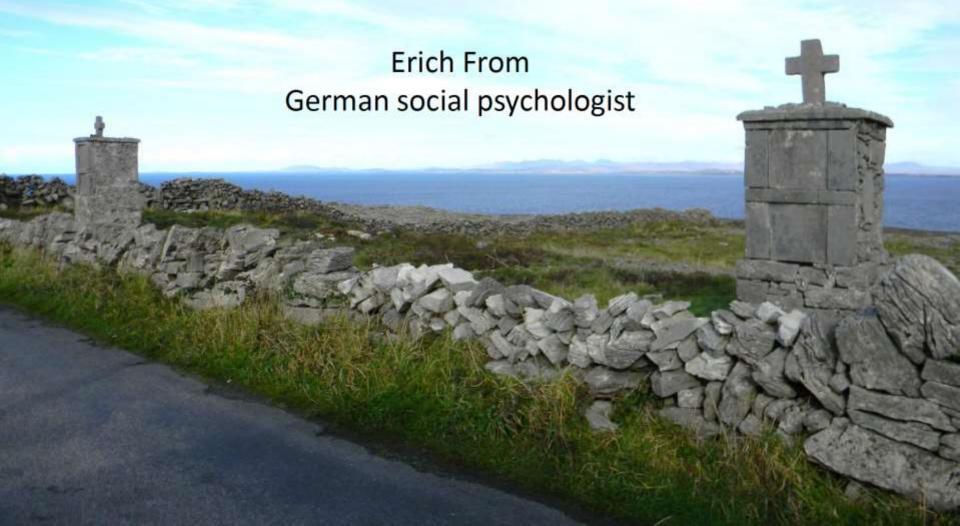
Jim Rohn, author

"A mind stretched to a new idea never goes back to its original dimension."

Oliver Wendell Holmes U.S. physician & author



"Creativity requires the courage to let go of certainties."





"I must do something"
will always solve more
problems than
"something must be
done."

Author unknown



"Only the mediocre are at their best at all times."

Author unknown



"Passion is one great force that unleashes creativity, because if you're passionate about something, then you're more willing to take risks."

> Yo-Yo Ma Cellist





"The difficulty lies not so much in developing new ideas as in escaping from old ones."

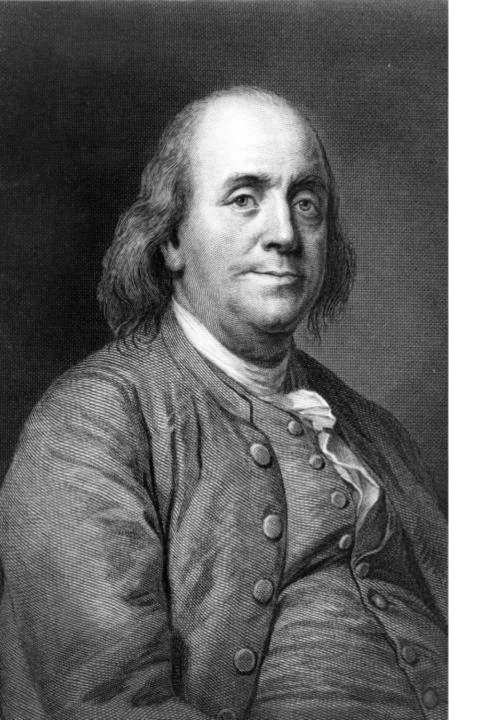
John Maynard Keynes
British economist





Mark Twain
[Samuel Clemens] Humorist,
Essayist, Novelist

"Twenty years from now you will be more disappointed by the things that you didn't do than by the ones you did do. So throw off the bowlines. Sail away from the safe harbor. Catch the trade winds in your sails. Explore. Dream. Discover."



"People will accept your ideas much more readily if you tell them Benjamin Franklin said it first."

David H. Comins*

^{*}There is controversy about who David Comins is and whether this quote should be attributed to him.

"Truly creative people care a little about what they have done, and a lot about what they are doing. Their driving focus is the life force that surges in them now."

Alan Cohen, author



"Curiosity – combined with intrinsic motivation – primes the pump of

creativity."

Linda Gorchels author



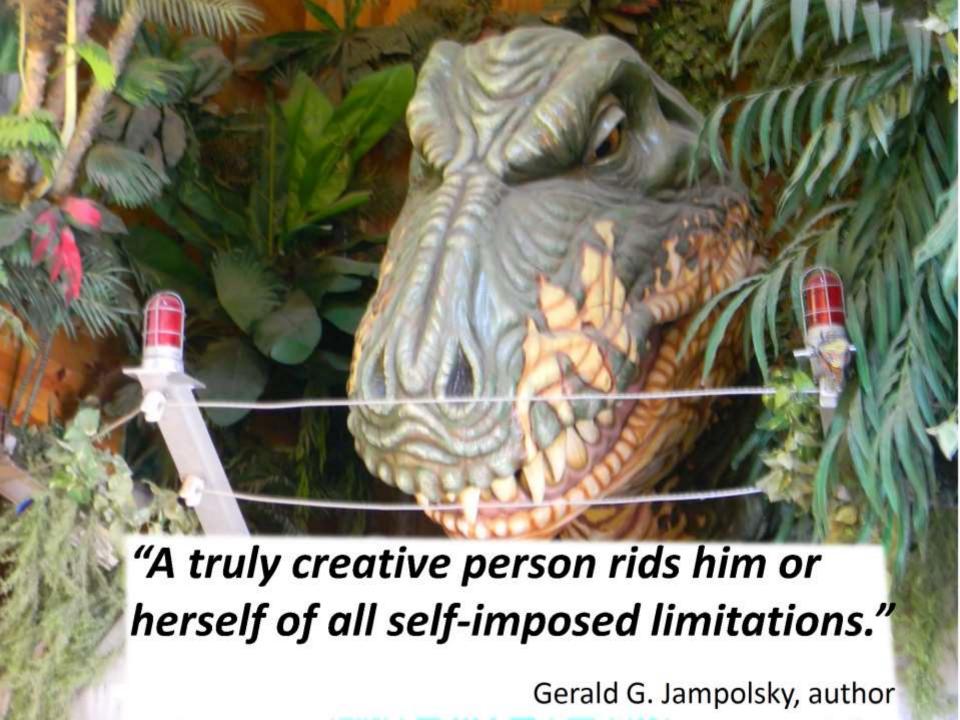
"Creative thinking is not a talent; it is a skill that can be learned. It empowers people by adding strength to their natural abilities which improves teamwork, productivity, and where appropriate, profits."

Edward de Bono father of lateral thinking

"Dreams don't just happen; dreams are made to happen."

夏旦大学 MBA 论坛第十期 Ms. Linda M. Gorel (琳达 ・ 哥乔斯 女士

Author unknown

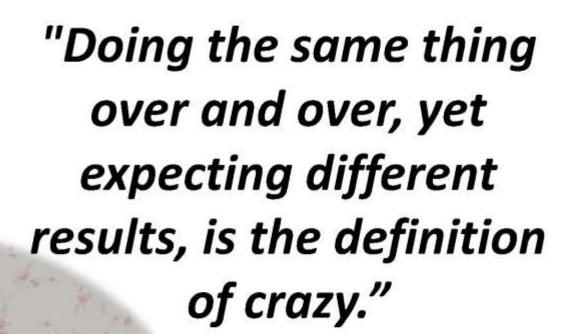


"Every child is an artist; the problem is staying an artist when you grow up."

Pablo Picasso







Ancient proverb



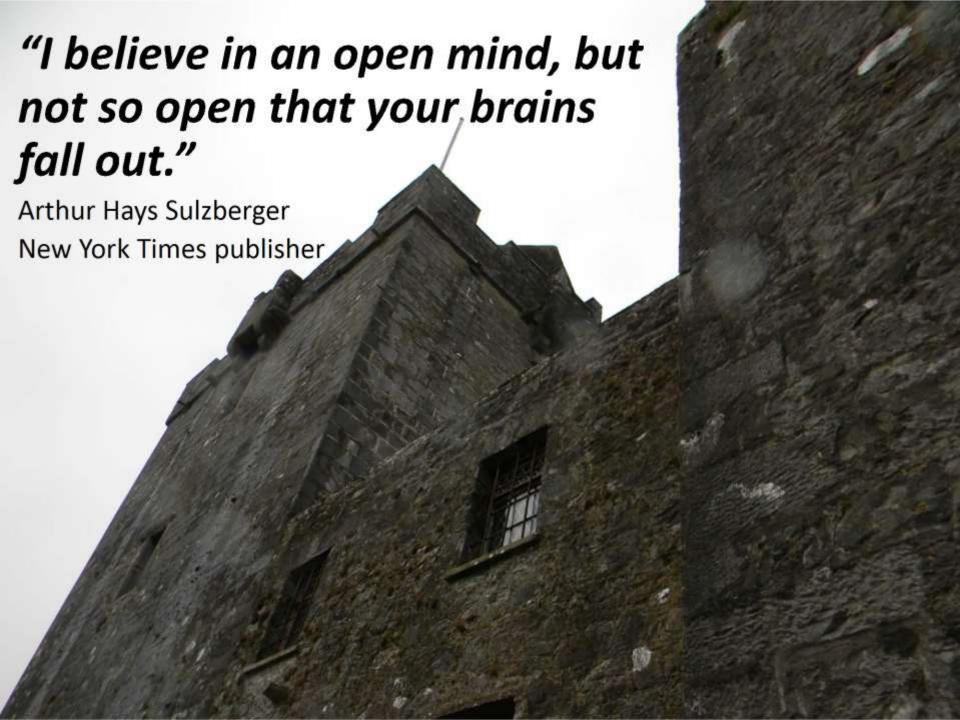
"Some people succeed because they are destined to succeed, but most people succeed because they are determined to succeed."

Author unknown





"The thoughts of two people are more valuable than money. When two people exchange dollar bills, each still has only one dollar. When they exchange ideas, each then has two ideas."





"When all think alike, then no one is thinking."

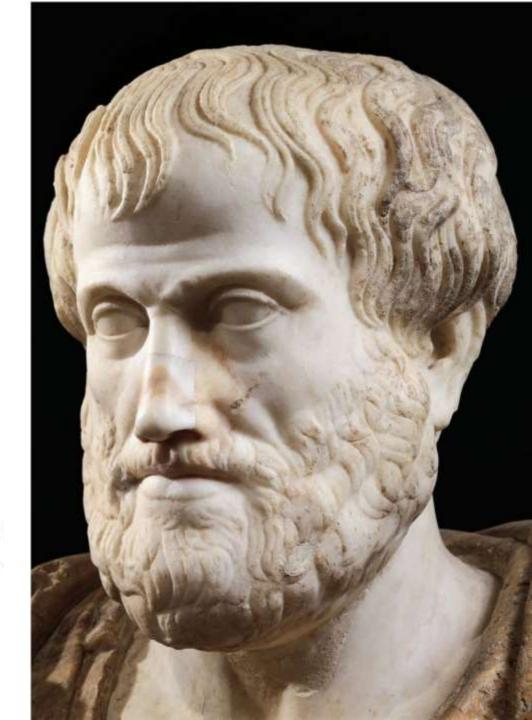
Walter Lippman American writer



"Just when you think you've graduated from the school of experience, someone thinks up a new course."

Mary H. Waldrip, author "Knowing yourself is the beginning of all wisdom."

Aristotle Greek philosopher







"Nothing is more dangerous than an idea when it is the only one you have."

Emile Chartier (1868-1951) French philosopher and essayist

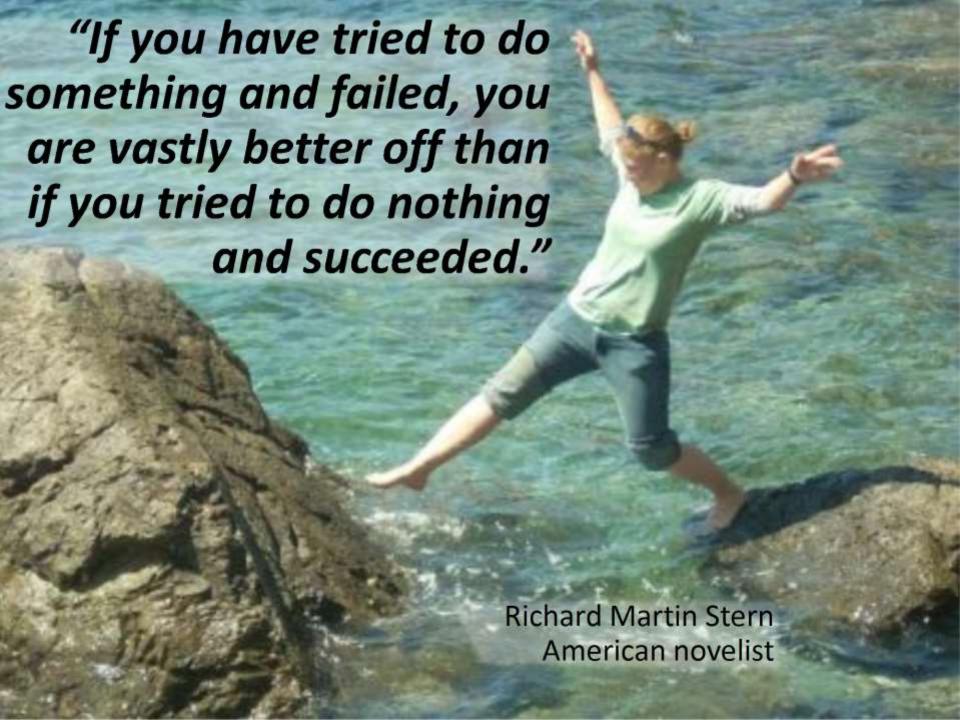


"Differentiate between necessary and unnecessary perfectionism. Necessary perfectionism saves lives. Unnecessary perfectionism causes procrastination, creates delays, and obstructs the realization of ideas. There's a lot of room for creativity in-between." Linda Gorchels, author

"The greatest glory in living lies not in never falling, but in rising every time we fall."



Nelson Mandela South African politician



"A sense of curiosity is nature's original school of education."



Smiley Blanton author



"The oak fought the wind and was broken; the willow bent when it must and survived."

> Robert Jordan author

"Intuition is educated by experience and employed by curiosity."



Jim Blasingame American entrepreneur

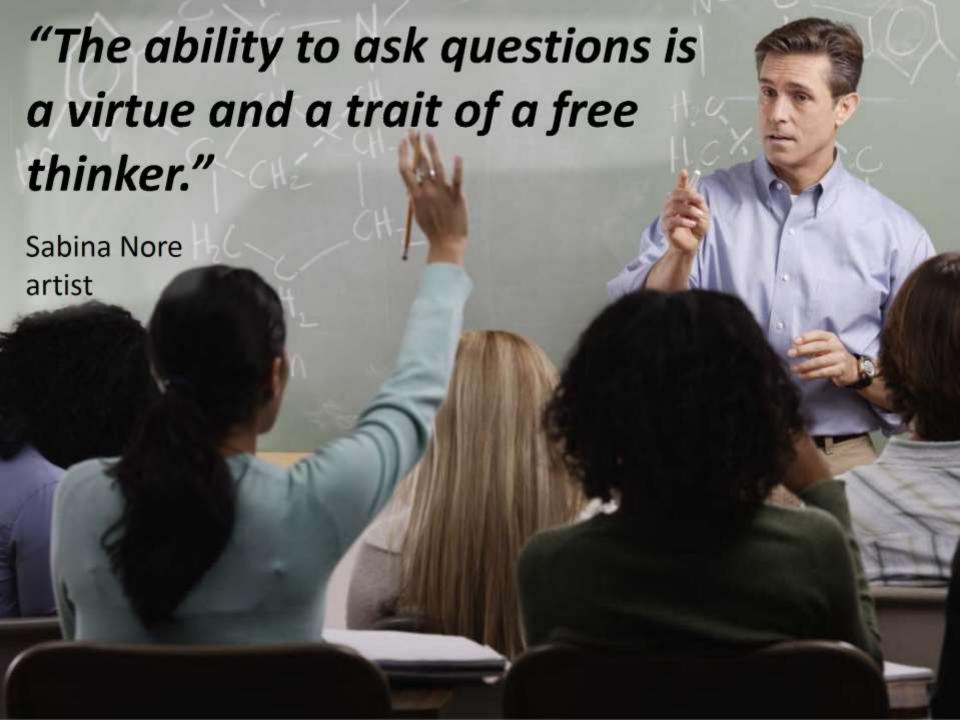


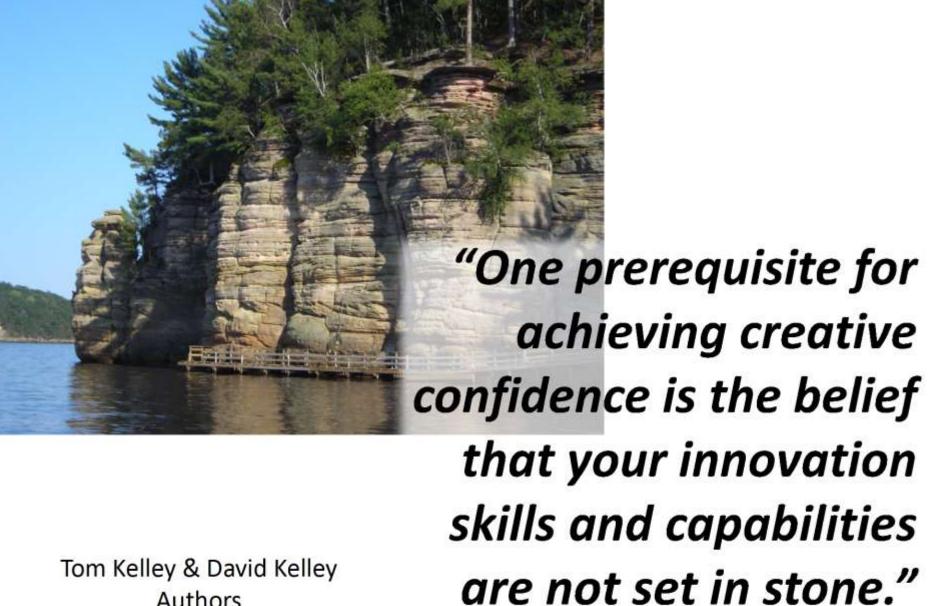
"Empathy means challenging your preconceived ideas and setting aside your sense of what you think is true in order to learn what is actually true."



Tom Kelley & David Kelley
Authors
Creative Confidence







Tom Kelley & David Kelley Authors Creative Confidence





"Healthy curiosity is a great key in innovation."

Ifeanyi Enoch Onuoha author

Just because I face a defeat does not mean I am defeated."

Jeffrey Fry author



"Life is trying things to see if they work."

Ray Bradbury author





"Creativity, as has been said, consists largely of rearranging what we know in order to find out what we do not know. Hence, to think creatively, we must be able to look afresh at what we normally take for granted."

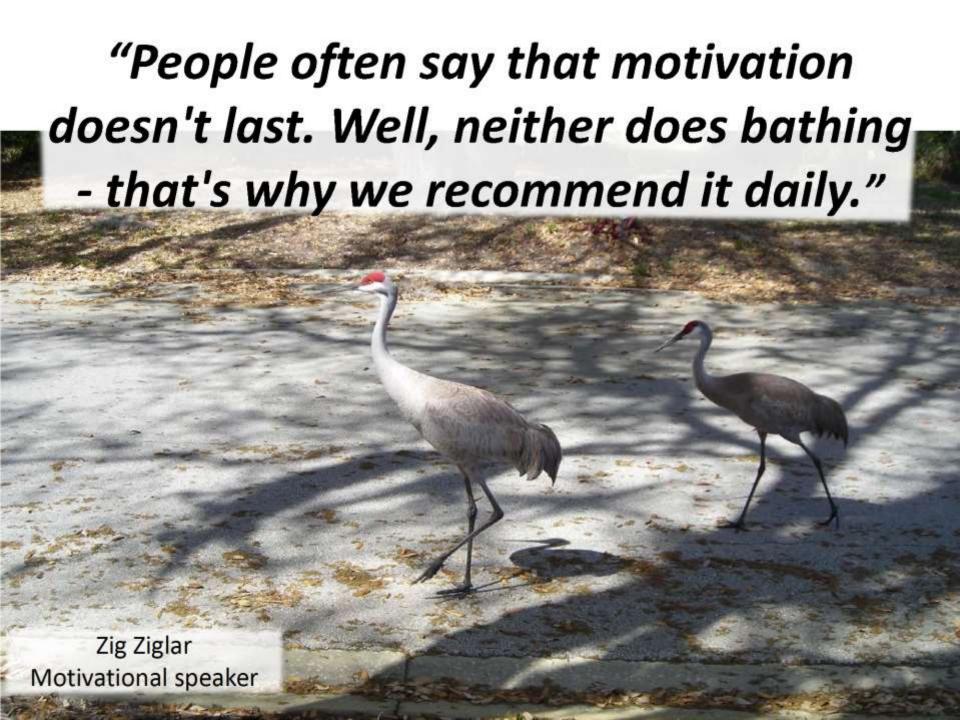
George Kneller, author

"Healthy striving is self-focused: 'How can I improve?' Perfectionism is other-focused: 'What will they think?'"

Brené Brown

author



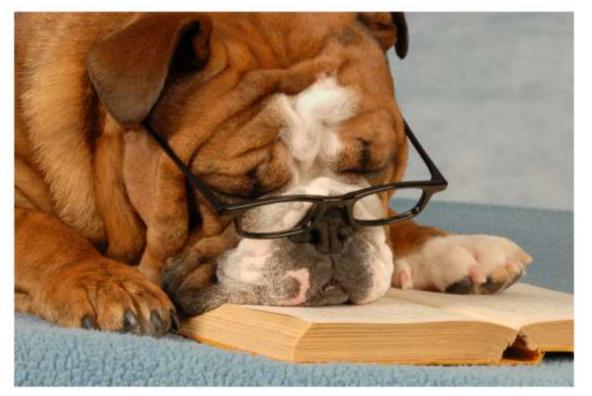




"Be curious. Read widely. Try new things. What people call intelligence just boils down to

curiosity."

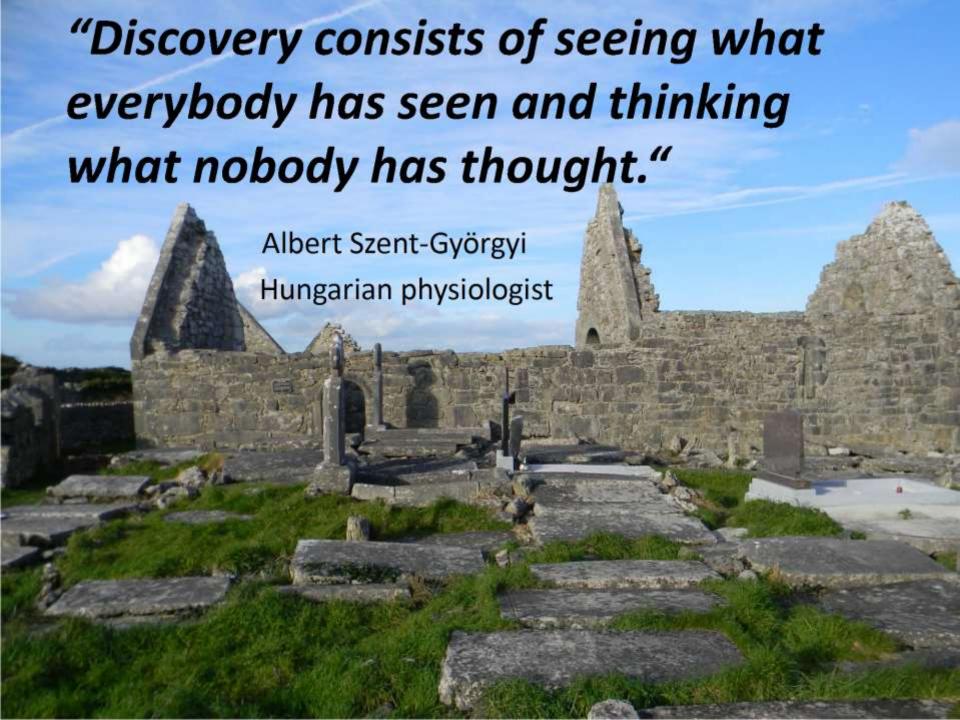
Aaron Swartz
Internet hacktivist





"Once you start creating things, you realize that everything has intention behind it."

Tom Kelley & David Kelley
Authors
Creative Confidence





"The most important asset you have for negotiating this rapidly changing world is your creative brain."

Shelley Carson Author, Your Creative Brain

"Creative experimentation propels our culture forward. That our stories of innovation tend to glorify the breakthroughs and edit out all the experimental mistakes doesn't mean that mistakes play a trivial role. As any artist or scientist knows, without some protected, even sacred space for mistakes, innovation would cease.

> Evgeny Molotov author

"Deadlines move creativity from ideas to action."



Linda Gorchels author

"You want experimentation. Every once in awhile, you stumble upon something that blows your mind."

> Jeremy Stoppelman CEO, Yelp





"Most of us understand that innovation is enormously important. It's the only insurance against irrelevance. It's the only guarantee of long-term customer loyalty. It's the only strategy for out-performing a

Gary Hamel

Management consultant

dismal economy."



"The heart and soul of the company is creativity and innovation."

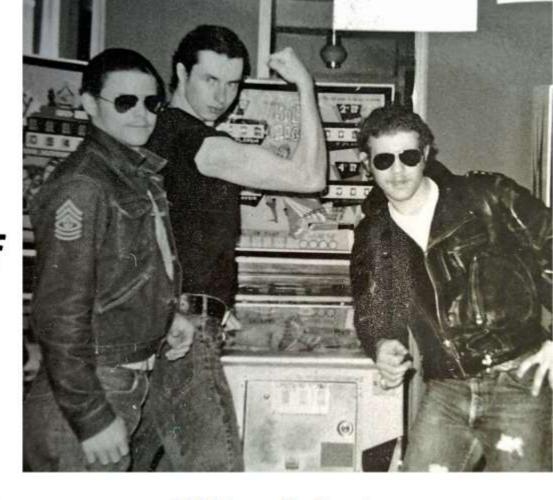
Bob Iger CEO, Walt Disney



"Mindless habitual behavior is the enemy of innovation."

Rosabeth Moss Kanter Author & professor "Intrinsic motivation is conducive to creativity; controlling extrinsic motivation is detrimental to creativity."

"Learning and innovation go hand in hand. The arrogance of success is to think that what you did yesterday will be sufficient for tomorrow."



William Pollard English Clergyman







Linda M. Gorchels

Just as we routinely upgrade computer systems, we must upgrade our own knowledge systems. Linda has helped over 10,000 people over a 25+ year period with these educational upgrades, merging anecdotal client experience with researched "best practices," and sharing the resulting insights with managers and executives. After working in the office products, publishing and insurance industries, she joined UW-Madison's Center for Professional and Executive Development, both as a corporate trainer and program director. Now, as a director emerita, she provides workshops for select clients.

An award-winning author of The Product Manager's Handbook, she has also written The Product Manager's Field Guide, The Manager's Guide to Distribution Channels, Business Model Renewal, and Product Management ShortRead Series.